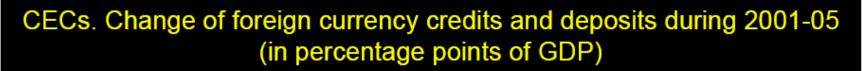
## A Long Run Perspective on Currency Mismatch, Crises and Growth

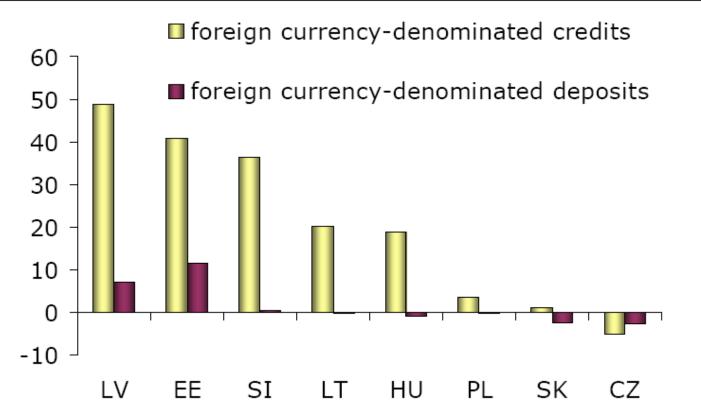
Romain Ranciere Aaron Tornell

# Background

- Lending Booms, Currency Mismatches and Crisis Risk.
- East Asia and Latin America Crises
  - currency mismatch
  - balance sheet effects
    - real depreciations
    - Firesales
    - bankruptcies.
- Most recently: Eastern Europe.

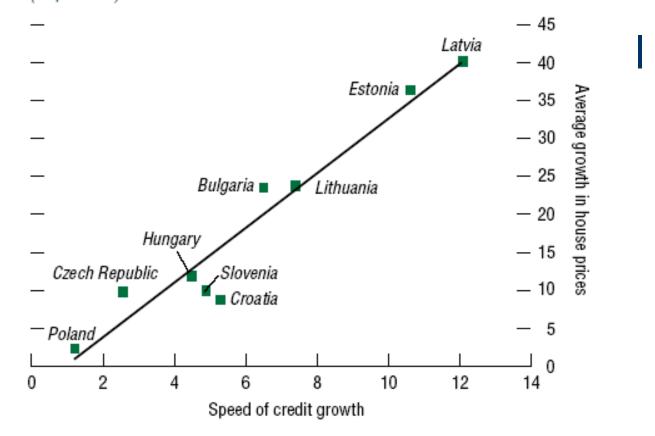
## Banks' balanced position masks important shifts in the size and funding of their fx lending





Source: National authorities, IMF staff estimates

Figure 1.23. Central and Eastern Europe: Growth in Private Credit and House Prices, 2002–06 (In percent)



Sources: Égert and Mihaljek (2007); and IMF staff estimates. Note: The speed of credit growth is defined as the annual percentage point increase in the private credit-to-GDP ratio, averaged over 2002–06.

# How do currency mismatches endogenously arise?

- Firms with domestic revenues take on exchange rate risk.
- Hedge for investors against future monetary or exchange rate policy change (Jeanne (2004), Tirole (2004))
- Dilution of domestic lenders (Chamon (2004))
- Bailout Expectations and Contract Enforceability (Schneider-Tornell, 2004, Ranciere-Tornell-Westerman (2008))

# **Currency Mismatch and Sectoral Asymmetries**

- Financial Asymmetry: a sector of the economy is more credit constrained than others.
- Non-Tradeables (N) vs. Tradeables Goods (T)
  - Real Exchange Rate Risk
- Housing Sector / High Tech Sector vs Rest of the Economy.
- Sectoral Linkage between N and T

# Key tradeoffs our 2-sector model explores

- Currency mismatch
  - Relaxation of borrowing constraints: aggregate investment in N-sector effect.
  - Crisis Risk: aggregate risk of banking crisis and currency crisis.
- Growth perspective
  - How much growth in N-sector spillovers to the rest of the economy
- Welfare perspective.
  - Shall the T-sector finance the bailout?
- Policy issue: shall we discourage currency mismatches?
  - No necessarily.

## The Model Economy

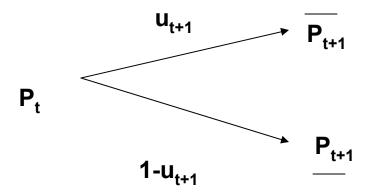
- Two sectors open economy endogenous growth model
- Tradable and Non-Tradable Sectors
- Three Agents: consumers / entrepreneurs / foreign lenders
- Uncertainty: endogenous real-exchange rate risk
- Asymmetric Financing Opportunities
- Two capital market imperfections:

Contract Enforceability Problems Systemic Bailout Guarantees

borrowing constraints risk-taking

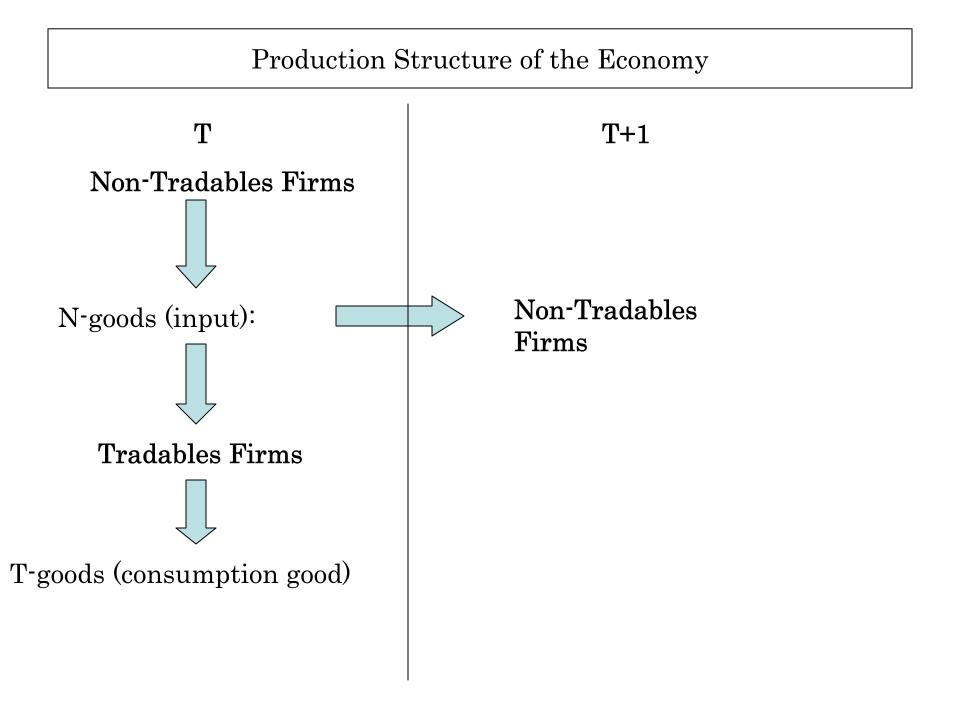
## uncertainty = endogenous real-exchange rate risk

 $\cdot P_t$  = inverse of real exchange rate: price of non-tradables in tradables



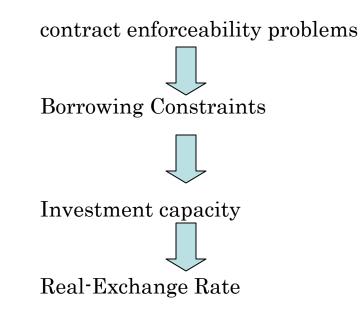
• $u_{t+1}$  may be equal either to 1 or  $u_{t+1} = u < 1$ 

- $\cdot u = sunspot probability$
- •1-u probability of self-fulfilling crisis



## financing conditions

- Tradables Firms and Consumers perfect access to capital markets.
- Non-Tradables Firms and Entrepreneurs :



- International Investors = lenders
- Standard N-denominated or T-Denominated one period debts

#### **T**-firms:

Produce the T-good using a nontradable input  $(d_t)$  and a non-reproducible factor  $(l_t^T)$ :

$$\max_{\substack{\{d_{t+j}, l_{t+j}^T\}_{j=0}^{\infty}}} \left[ y_{t+j} - p_{t+j} d_{t+j} - v_{t+j}^T l_{t+j}^T \right], (1)$$
  
$$y_{t+j} = a_{t+j} d_{t+j}^{\alpha} (l_{t+j}^T)^{1-\alpha}, \quad \alpha \in (0, 1)$$
(2)

### **Consumers**:

Infinitely lived, consumes only T-goods,

endowed with one unit of the non-reproducible factor, which he supplies inelastically  $(l_t^T = 1)$ .

can buy and sell any amount of the two default-free bonds

$$\max_{\{c_{t+j}\}_{j=0}^{\infty}} E_t \sum_{j=0}^{\infty} \delta^j u(c_{t+j})$$
  
st.  $E_t \sum_{j=0}^{\infty} \delta^j [c_{t+j} - v_{t+j}^T + T_{t+j}] \le 0$ , (3)

where  $\delta := \frac{1}{1+r}$ ,  $T_t$  is the tax that will finance the bailouts.

#### **N-firms**

- Run by overlapping generations of entrepreneurs.
- Produce N-goods using entrepreneurial labor  $(l_t)$ , and capital  $(k_t)$  $q_t = \Theta_t k_t^{\beta} l_t^{1-\beta}, \quad \Theta_t =: \theta \overline{k_t}^{1-\beta}, \quad k_t = I_{t-1}, \ \beta \in (0, 1)$
- Budget constraint:  $p_t I_t = w_t + b_t + b_t^n$  (Investment= Cash Flow +Debt Issued)
- The cash flow of the firm equals the entrepreneur's wage:  $w_t = v_t$
- $(b_t, b_t^n) = (T debt, N debt)$
- Time t + 1 profits: sales net of wages and debt repayments

$$\pi(p_{t+1}) = p_{t+1}q_{t+1} - v_{t+1}l_{t+1} - L_{t+1} - p_{t+1}L_{t+1}^n$$

## Contract Enforceability Problems.

Entrepreneurs cannot commit to repay debt: if at time t the entrepreneur incurs a non-pecuniary cost  $h[w_t + b_t + b_t^n]$ , then at t+1 she will be able to divert all the returns provided the firm is solvent.

## Bailout Guarantees.

There is a bailout agency that pays lenders the outstanding debts of all defaulting firms if more than 50% of firms become insolvent (i.e.,  $\pi(p_{t-1}) < 0$ ).

The guarantee applies to both N- and T-debt.

The bailout agency recuperates a share  $\mu$  of the insolvent firms' revenues.

The remainder is financed by lump-sum taxes on consumers

$$E_{t} \sum_{j=0}^{\infty} \delta^{j} [1 - \xi_{t+j}] [L_{t+j} + p_{t+j} L_{t+j}^{n} - \mu p_{t+j} q_{t+j} - T_{t+j}] = 0$$
(1)
$$\mu \in [0, \beta], \qquad \xi_{t+1} = 1 \text{ if } \pi(p_{t+1}) \ge 0$$

#### **Entrepreneur's Problem:**

Choose a plan 
$$P_t = (I_t \ b_t \ , b_t^n, L_t, L_t^n)$$
 to:  

$$\max_{P_t,\eta_t} E_t(\xi_{t+1}\{p_{t+1}q_{t+1} - [1 - \eta_t][L_{t+1} + p_{t+1}L_{t+1}^n] - h\eta_t[w_t + b_t + b_t^n]\})$$
s.t. BC

 $\xi_{t+1} = 1$  if solvent  $\pi(p_{t+1}) \ge 0$ ;  $\eta_t = 1$  if the entrepreneur has set up a diversion scheme.

#### Symmetric equilibrium:

- $P_t$  is determined by SE of the credit market game.
- $d_t$  maximizes T-firms profits and  $c_t$  maximizes consumers expected utility;
- factor markets clear
- the market for non-tradables clears:  $d_t + I_t = q_t$ .

## Symmetric Equilibrium

- 1. We take prices  $(p_t)$  and the likelihood of crisis  $(1 u_{t+1})$  as given, and derive the equilibrium at a point in time.[Credit Market Game (Tornell-Schneider (RES 2004)]
- 2. We endogeneize  $p_t$  and  $u_{t+1}$ .

## **Proposition 1 (Symmetric Credit Market Equilibria (CME))** There is investment in the production of N-goods if and only if

$$R_{t+1}^{e} := \beta \theta \left[ u_{t+1} \frac{\bar{p}_{t+1}}{p_t} + [1 - u_{t+1}] \frac{\underline{p}_{t+1}}{p_t} \right] \ge \frac{1}{\delta} > \frac{h}{u_{t+1}}$$
(6)

Suppose (6) holds. Then,

i There always exists a 'safe' CME in which insolvency risk is hedged ( $b_t = 0$ ). Credit and investment are:  $b_t^n = [m^s - 1]w_t$  and  $I_t = m^s \frac{w_t}{p_t}$ , with  $m^s = \frac{1}{1 - h\delta}$ .

ii If in addition  $u_{t+1} = u < 1$  and  $\frac{\beta \theta \underline{p}_{t+1}}{p_t} < \frac{h}{u}$ , there also exists a 'risky' CME in which currency mismatch is optimal ( $b_t^n = 0$ ). Credit and investment are:  $b_t = [m^r - 1]w_t$  and  $I_t = m^r \frac{w_t}{p_t}$ , with  $m^r = \frac{1}{1 - u^{-1}h\delta}$ .

## **Equilibrium Dynamics**

• Cash flow

$$w_t = \left\{ egin{array}{ccc} [1-eta]p_t q_t & ext{if } \pi(p_t) \geq \mathsf{0} \ \mu_w p_t q_t & ext{if } \pi(p_t) < \mathsf{0}, \end{array} & \mu_w \in (\mathsf{0}, 1{-}eta) \end{array} 
ight.$$

• N-sector investment is

$$I_t = \phi_t q_t, \qquad \phi_t = \begin{cases} [1 - \beta] m_t & \text{if } \pi(p_t) \ge 0\\ \mu_w m_t & \text{if } \pi(p_t) < 0 \end{cases}$$
$$m_t \in \{m^s, m^r\}$$

• N-output, prices and T-output

$$q_t = \theta \phi_{t-1} q_{t-1}$$

$$p_t = \alpha [q_t (1 - \phi_t)]^{\alpha - 1}$$

$$y_t = [q_t (1 - \phi_t)]^{\alpha} = \frac{1 - \phi_t}{\alpha} p_t q_t$$

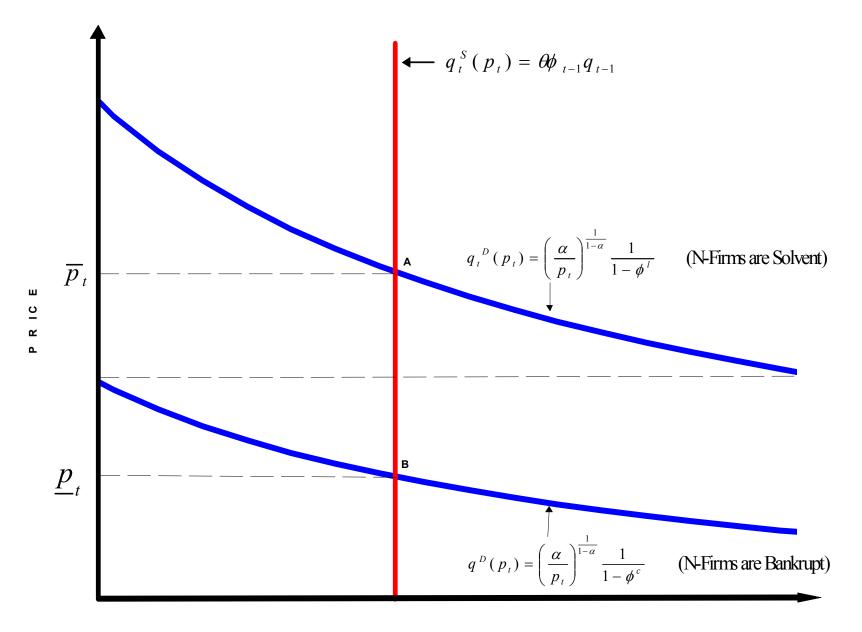
## Self-fulfilling Twin Crises

#### Т

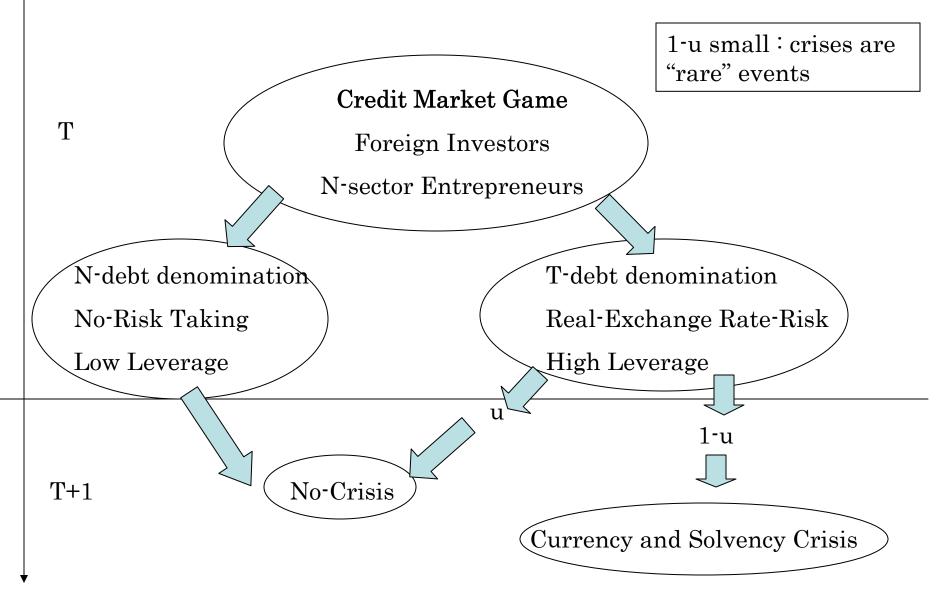
- CME: anticipated real exchange rate risk => T debt
- T-debt => solvency of the N-sector will depend on the price of N-good

#### T+1

- The price of N-goods depends N-sector investment
- N-sector investment depends N-sector financial position
- N-sector financial position depends on the price of N-goods
- Multiple Clearing Prices=> validates expectations



### debt denomination and crisis risk



## Proposition 2 (Safe Symmetric Equilibrium (SSE))

There exists an SSE if and only if the degree of contract enforceability h is low enough and N-sector productivity  $\theta$ is large enough. In an SSE there is no currency mismatch  $(b_t = 0)$  and crises never occur  $(u_{t+1} = 1)$ . Thus, the N-sector investment share is  $\phi^s = \frac{1-\beta}{1-h\delta}$ . **Proposition 3 (Risky Symmetric Equilibrium (RSE))** There exists an RSE if and only if the probability of crisis is small enough, N-sector productivity is large enough, and contract enforceability problems are severe, but not too severe.

- 1. Multiple crises can occur during which all N-sector firms default and there is a sharp real depreciation. However, two crises cannot occur in consecutive periods.
- 2. Firms choose risky plans in no-crisis times and safe plans in crisis times. The probability of a crisis and the Nsector's investment share satisfy:

$$1 - u_{t+1} = \begin{cases} 1 - u & \text{if } t \neq \tau_i \\ 0 & \text{if } t = \tau_i \end{cases}$$
(7)

$$\phi_t = \begin{cases} \phi^l := \frac{1-\beta}{1-h\delta u^{-1}} & \text{if } t \neq \tau_i \\ \phi^c := \frac{\mu_w}{1-h\delta} & \text{if } t = \tau_i \end{cases}$$
(8)

where  $\tau_i$  denotes a crisis time.

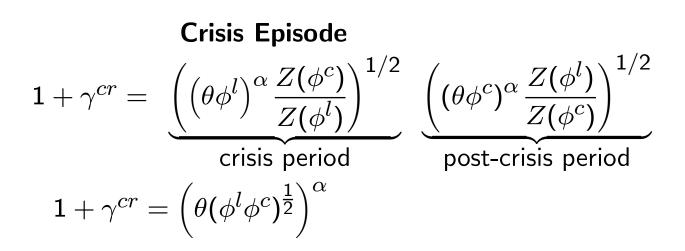
#### **GDP** Growth

 $gdp_t = p_t\phi_t q_t + y_t$ 

Growth in a Safe Economy  $1 + \gamma^s = \left(\theta \frac{1-\beta}{1-h\delta}\right)^{\alpha} = (\theta \phi^s)^{\alpha}$ 

Growth in a Risky Economy

$$\begin{array}{rl} & {\rm Lucky\ Path} \\ 1+\gamma^l & = & \left(\theta \frac{1-\beta}{1-h\delta u^{-1}}\right)^\alpha = \left(\theta \phi^l\right)^\alpha \end{array}$$



#### Growth Limit Distribution

• GDP growth process

$$\Gamma = \begin{pmatrix} \theta \phi^l )^{\alpha} \\ (\theta \phi^l)^{\alpha} \frac{Z(\phi^c)}{Z(\phi^l)} \\ (\theta \phi^c)^{\alpha} \frac{Z(\phi^l)}{Z(\phi^c)} \end{pmatrix}, \qquad T = \begin{pmatrix} u & 1-u & 0 \\ 0 & 0 & 1 \\ u & 1-u & 0 \end{pmatrix}$$

• the growth process converges to a unique limit distribution over the three states that solves  $T'\Pi = \Pi$ .

$$\Pi = \left(\frac{u}{2-u}, \frac{1-u}{2-u}, \frac{1-u}{2-u}\right)$$

• The mean long run GDP growth rate is

$$E(1 + \gamma^{r}) = (1 + \gamma^{l})^{\omega}(1 + \gamma^{cr})^{1-\omega}$$
  
where  $\omega = \frac{u}{2-u}$ 

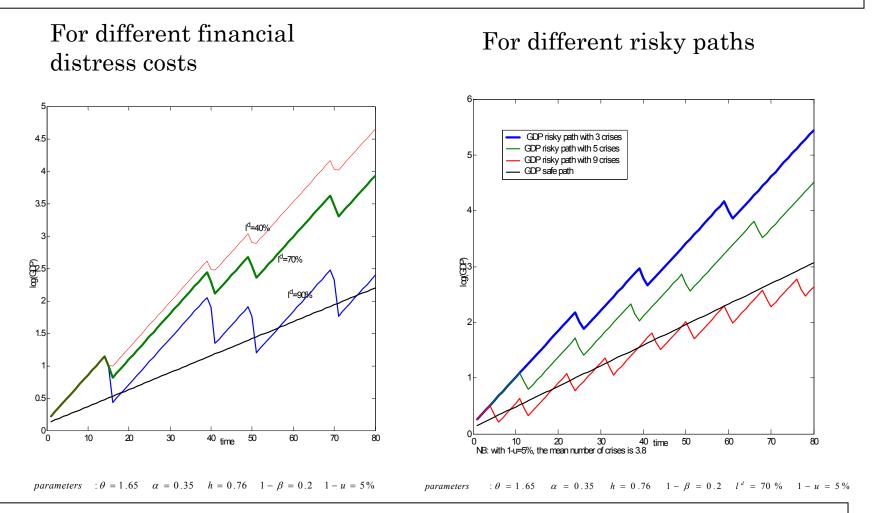
## Safe vs. Risky Equilibrium

## Safe Equilibrium

- 1. No-Crisis
- 2. Low Leverage
- 3. Low Investment
- 4. Low Growth

## Risky Equilibrium

- 1. Boom-Bust Cycles
- 2. High Growth Phase
  - 1. high leverage
  - 2. high investment
- 3. Crisis Episode
  - 1. Credit Crunch
  - 2. Bailout Foreign Investors



<u>proposition</u> : with intermediate contract enforceability problems and financial distress costs not too large:

Mean Growth Risky Equilibrium >Growth Safe Equilibrium

#### **Pareto Optimality**

$$\max_{\substack{\{c_t, c_t^e, \phi_t\}_{t=0}^{\infty} \\ \sum_{t=0}^{\infty} \delta^t \left[ c_t + c_t^e - y_t \right] \leq 0 \\ y_t = [1 - \phi_t]^{\alpha} q_t^{\alpha}, \quad q_{t+1} = \theta \phi_t q_t}}$$
s.t. (11)

Pareto optimality implies efficient accumulation of N-inputs to maximize the present value of T-production:  $\sum_{t=0}^{\infty} \delta^t y_t$ .

$$\phi^{po} = (\theta^{\alpha}\delta)^{\frac{1}{1-\alpha}}, \quad \text{if } \alpha < \log(\delta^{-1})/\log(\theta) \quad (12)$$

**Proposition 4** *N*-sector investment in a safe economy is below the Pareto optimal level (i e., there is a 'bottleneck') if there is low contract enforceability:  $h < (1 - (1 - \beta)\theta (\theta \delta)^{-\frac{1}{1-\alpha}})\delta^{-1}$ .

## **Social Welfare**

$$W = E_0 \left( \sum_{t=0}^{\infty} \delta^t (c_t + c_t^e) \right)$$
(13)  
=  $E_0 \left( \sum_{t=0}^{\infty} \delta^t [(1 - \alpha)y_t + \pi_t - T_t] \right)$ (14)

## Safe economy

$$W^{s} = \sum_{t=0}^{\infty} \delta^{t} y_{t}^{s} = \frac{1}{1 - \delta(\theta \phi^{s})^{\alpha}} y_{o}^{s} (15)$$
$$= \frac{(1 - \phi^{s})^{\alpha}}{1 - \delta(\theta \phi^{s})^{\alpha}} q_{o}^{\alpha}$$
(16)  
if  $\delta(\theta \phi^{s})^{\alpha} < 1$ (17)

#### **Risky economy**

Crises can occur with probability u.

A crisis involves two deadweight losses:

(i) the revenues dissipated in bankruptcy procedures: [ $\beta-\mu$ ] $p_{\tau}q_{\tau};$  and

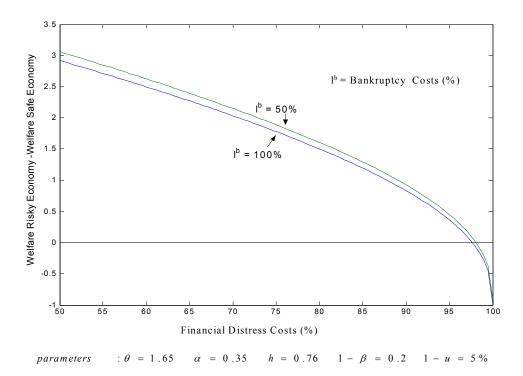
(ii) the fall in N-sector investment due to its weakened financial position:  $[(1 - \beta) - \mu_w]p_{\tau}q_{\tau}$ .

Using the market clearing condition  $\alpha y_t = [1 - \phi_t]p_tq_t$ :

$$W^{r} = E_{0} \sum_{t=0}^{\infty} \delta^{t} k_{t} y_{t}, \ k_{t} = \begin{cases} k^{c} := 1 - \frac{\alpha [1 - \mu - \mu_{w}]}{1 - \phi^{c}} & \text{if } t = \tau_{i} \\ 1 & \text{otherwise,} \end{cases}$$
(18)

Computing the limit distribution of  $k_t y_t$ , we have

$$W^{r} = \frac{1 + \delta(1 - u) \left[\theta \phi^{l} \frac{1 - \phi^{c}}{1 - \phi^{l}}\right]^{\alpha} k^{c}}{1 - \left[\theta \phi^{l}\right]^{\alpha} \delta u - \left[\theta^{2} \phi^{l} \phi^{c}\right]^{\alpha} \delta^{2}(1 - u)} [(1 - \phi^{l})q_{0}]^{\alpha}$$
(19)

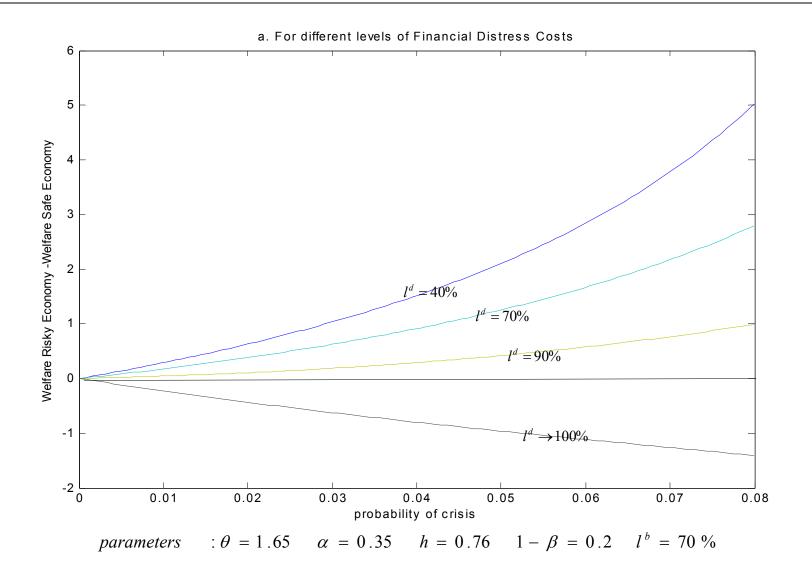


**Proposition 5 (Social Welfare)** If crises are rare events and the costs of crises  $(\beta/\mu, (1-\beta)/\mu_w)$  are small, then ex-ante social welfare in a risky economy is greater than in a safe economy if and only if there is a bottleneck  $(\phi^s < \phi^{po})$ .

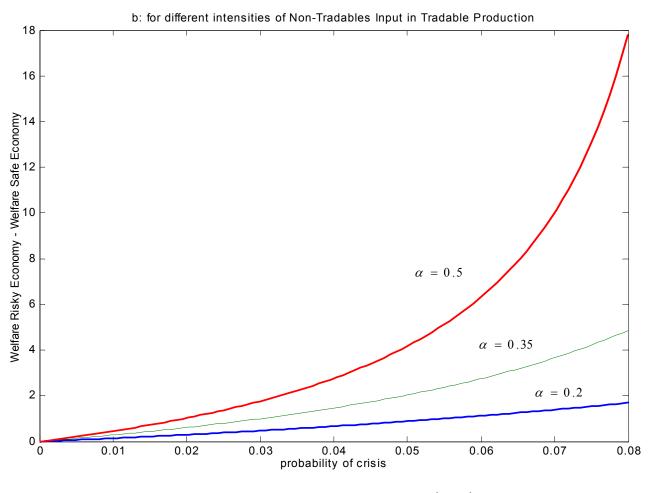
## Welfare Analysis

- N-sector investment <Pareto Optimal Level of Investment =>*Bottleneck*
- Welfare: Expected discounted sum of consumptions of consumers and risk-neutral entrepreneurs
- $E(W^r) W^s E(bailout \_ \cos ts)$ • <u>proposition</u> : If crisis are rare events and crises cost are not too large there are social welfare gains if and only if there is a bottleneck
- Consequences of two CMIs: Imperfect Contract Enfoceability
   Systemic Bailout Guarantees
- Will the non constrained T-sector be willing to pay the fiscal cost bailout? yes if the share of N-goods in T-production is large enough.
- Bail-Out => a *redistribution* from the unconstrained to the constrained sector for their mutual benefits

#### Social Welfare Gains and Credit Risk (I)



#### Social Welfare Gains and Credit Risk (II)



*parameters* :  $\theta = 1.65$  h = 0.76  $1 - \beta = 0.2$   $l^{d} = l^{b} = 70\%$